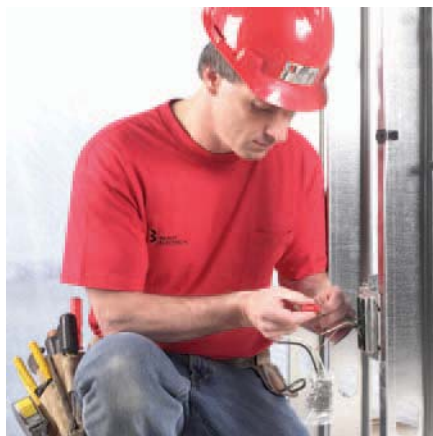


Electrical Design Systems Saves Time On the Job — Thanks to P&S PlugTail™

Installing receptacles in large commercial office buildings is often a tedious and time-consuming task for electrical contractors. Finding ways to save time on labor and meet tight deadlines has never been easy. But now with Pass & Seymour/Legrand's new PlugTail,™ a patented wiring device with a factory-built termination, contractors can ensure more reliable and consistent receptacle installation at a much faster pace.

Electrical Design Systems, an electrical contractor based in Aurora, IL, installed 400 PlugTail receptacles in a new, 30,000-square-foot United Parcel Service commercial office building in Aurora.



“Installing PlugTail devices saved us at least 10 hours of labor on this job...”

“I’d say that PlugTail is twice as fast as conventional device installation,” said Denis Murphy, Electrical Design Systems business development manager. “Installing PlugTail devices saved us at least 10 hours of labor on this job and I feel confident in saying that the more we use PlugTail, the more productivity savings we would probably see as well.”

The time savings with PlugTail begins at rough-in. Instead of making pigtailed, pre-stripped leads are easily connected to the PlugTail connector. When it is time to finish wiring, the connector is pulled out of the box and snapped into the back of the PlugTail device. Then the device is installed in the box.

“As a test we had one of our best installers put the conventional receptacles in place and an apprentice install the PlugTail connector,” Murphy said. “The apprentice got the job done faster.”

There is no preparing, stripping or looping of conductors, no taping of exposed wires, no over- or under-stripping conductors and no over- or under-tightening of terminals. Not

COMPANY:
Electrical Design Systems Corp.
Aurora, IL

PRESIDENT:
Martin Levine

NUMBER OF EMPLOYEES:
63

PROJECT:
United Parcel Service Commercial Office Building in Aurora, IL

INSTALLATION:
400 P&S PlugTail Receptacles

PROBLEM:
Needed to reduce call-backs, enhance time savings while installing receptacles and increase safety.

SOLUTION:
Electrical Design Systems saved approximately 10 hours on a job installing 400 commercial receptacles. The device is also the most consistent and reliable receptacle ever installed by Electrical Design Systems. With no exposed terminals, PlugTail also has significant safety advantages over traditional receptacles.

Pass & Seymour



only does PlugTail save contractors time, it is also safer than the conventional receptacle because there are no exposed terminals before, during, or after installation.

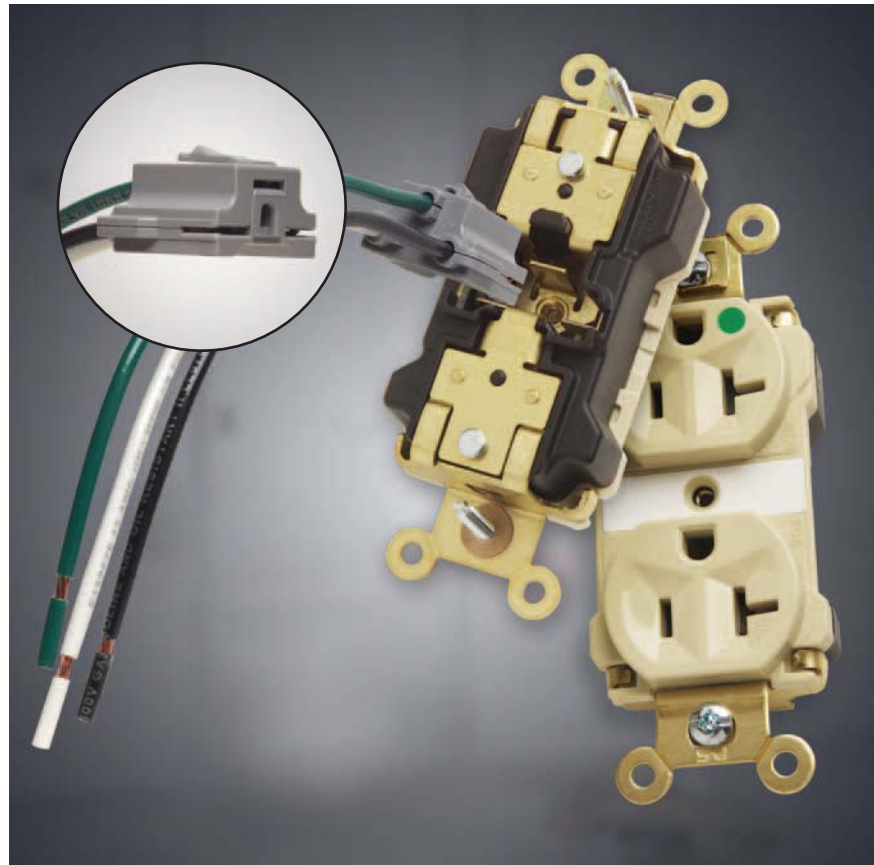
The safety advantage of PlugTail devices continues long after the completion of a job. Plugtail is ideal for applications like hospitals—where safe, speedy chargeout is essential.

“The installation is always consistent and reliable...”

“The great thing about PlugTail is that it doesn’t matter if the installer is having a good day or

a bad day,” said Martin Levine, president of Electrical Design Systems. “The installation is always consistent and reliable and we don’t need to worry about callbacks—which cost us a ton of money—because somebody was having a bad day.”

While Murphy clearly saw the safety and labor saving advantages of PlugTail, he was skeptical of the product at first.



“When I first heard about the product, I was expecting something sub-standard,” Murphy said. “That was until I actually had it in my hand and could feel it snap together with the connector. Getting your hands on a product like this is worth a thousand words. I would definitely recommend it to other electrical contractors.”

PlugTail wiring devices not only increase productivity at installation, but also ensure long-term safety and reliability for the owners and occupants of PlugTail device buildings.



Pass & Seymour

